

Recruitment
Summit

Working With Your Recruitment Team

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Introductions



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Pair And Share



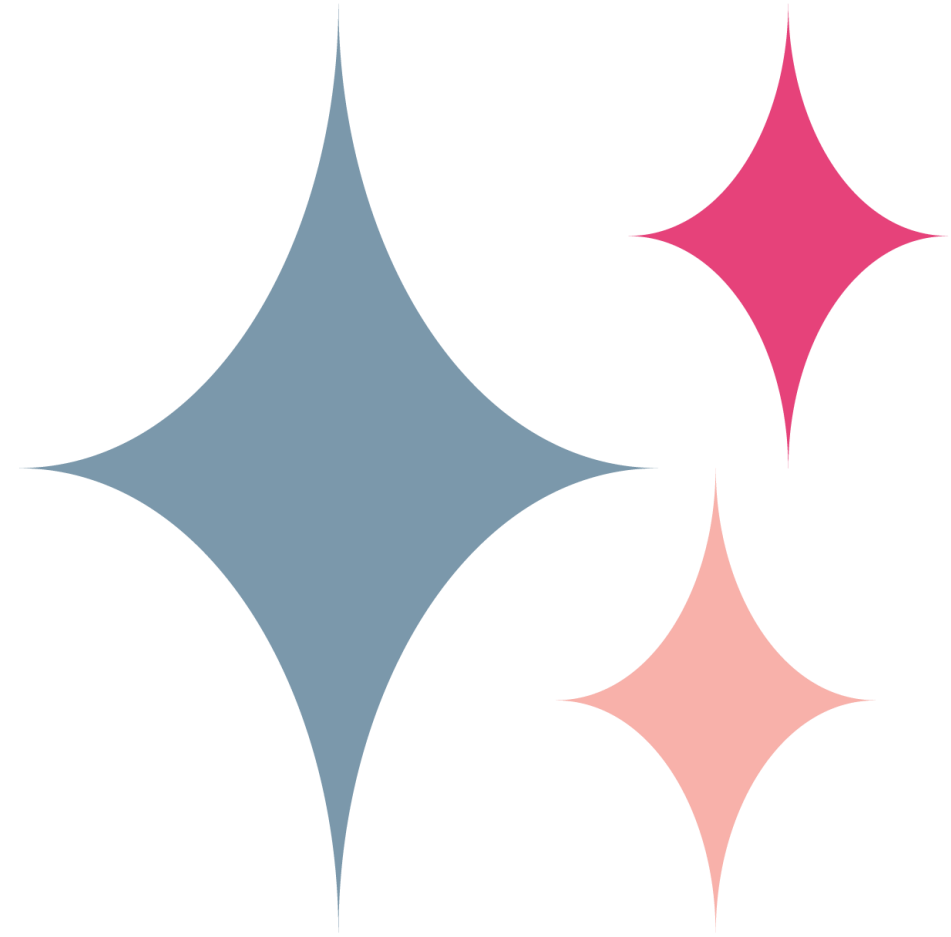
Learning Objectives

- Describe characteristics of a strong team.
- Identify the role of each person on the recruitment team.
- Apply leadership best practices with members of the recruitment team.



Defining Team

- What is a team?
- What makes a strong team?
- Why is a team important to recruitment success?



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When you think about your
recruitment team, who comes to mind?

Recruitment Team

- Membership vice president
- Assistant membership vice president
- Day chairs
- Continuous opening bidding chairwoman
- Social media chairwoman
- Recruitment advisor
- Chapter advisor
- Membership committee
- Others?



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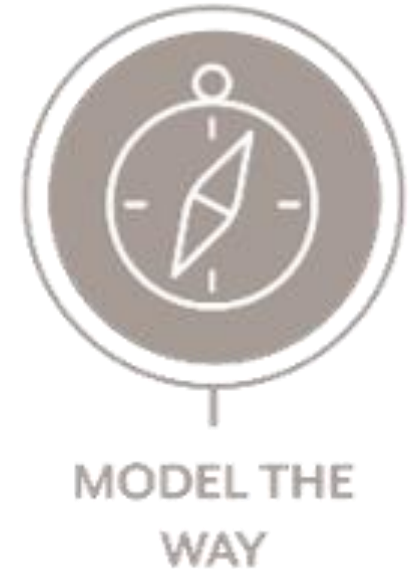
Reflection

Five Practices of Exemplary Leadership



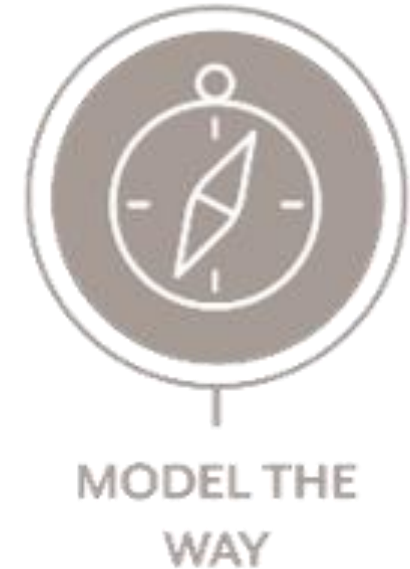
Model the Way

- Clarify values
- Set the example



Model the Way

- Clarify values
- Set the example



What are some of the values you have as the MVP? Where do your actions consistently match your values? Where might they not?

Inspire a Shared Vision

- Envision the future
- Enlist others



Inspire a Shared Vision

- Envision the future
- Enlist others



*Imagine it's two years from now and things are going really well.
What's one thing that's different?*

Challenge The Process

- Search for opportunities
- Experiment and take risks



Challenge The Process

- Search for opportunities
- Experiment and take risks



What's something we do because "we've always done it this way"?

Enable Others To Act

- Foster collaboration
- Strengthen others



Enable Others To Act

- Foster collaboration
- Strengthen others



Where are opportunities for collaboration that have historically been one person's responsibility?

Encourage The Heart

- Recognize contributions
- Celebrate the values and victories



Encourage The Heart

- Recognize contributions
- Celebrate the values and victories



What big and small wins can we celebrate in recruitment? Consider recruitment preparations, COB, primary recruitment rounds, etc.

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The Five Practices On The Recruitment Team

The Five Practices On The Recruitment Team



“Thank team members.”

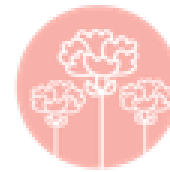


“Thank team members for specific contributions with hand-written thank you notes twice a year at the end of each term.”

Learning Recap

- Describe characteristics of a strong team.
- Identify the role of each person on the recruitment team.
- Apply leadership best practices with members of the recruitment team.

Tip: Don't forget to write down how you will make recruitment 1% better.



Learning Assessment

Working With Your Recruitment Team

[GammaPhiBeta.org/
Recruitment-Summit-Resources](https://GammaPhiBeta.org/Recruitment-Summit-Resources)



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